

# Grovix

Smart Solutions  
for Hospitality Teams

# Hi, we're GROVIX!

We help service businesses build strong, stable teams —  
**without stress, burnout, or constant turnover.**

**We believe great teams start with real people:** engaged, trained,  
motivated individuals **who genuinely want to grow in hospitality.**

**Our mission is to take care of every team-related task**  
— from hiring and onboarding to training, development,  
and daily support — **so you can focus on growing your business.**

## Grovix

Smart Solutions  
for Hospitality Teams



We help hospitality businesses build strong, motivated teams through structured training, operational clarity, and ongoing human-first support.

**Grovix**

Smart Solutions  
for Hospitality Teams

# WHO WE WORK WITH?

- Hospitality venues that want solid teams and smooth processes
- Owners and managers tired of dealing with team chaos
- HR professionals who don't have enough time or resources
- Projects launching new locations or refreshing existing teams
- Businesses that want transparency, structure, and a human-centred partner

# THE PROBLEMS WE SOLVE



Hiring is **slow, unstable, and unpredictable**  
**No structured onboarding** or training in place



**Teams burn out and churn** — costing time,  
energy, and money



You're **missing real-time feedback** and  
**control over service quality**



**Opening a new location** feels **overwhelming**  
and disorganised

# WHAT WE OFFER?

## 1 TEAM AUDIT – A REAL-TIME ASSESSMENT OF YOUR TEAM

We visit your venue and observe how your team works: guest interactions, internal collaboration, service flow.

Afterward, we hold a session with your manager or founder and present clear, actionable recommendations.

You get a fresh perspective and a roadmap for improvement.

### **Include:**

- \* Real-time, on-site service evaluation
- \* Guest Interaction analysis
- \* Post-visit presentation with clear steps
- \* Ideal before launch or to assess current team

**PRICE: STARTING FROM 250\$/MONTH**

## 2 OPERATIONAL SUBSCRIPTION – ONGOING TEAM SUPPORT

We manage your team processes: hiring, onboarding, daily operations, training, and development.

Everything is transparent – you get full access via Trello & Google Drive.

This is perfect for businesses that want a full HR solution without hiring internally.

### **Include:**

- \* Structured recruitment, onboarding & training
- \* Weekly reports, team syncs & communication
- \* Dedicated coordinator + trainer
- \* 6-month minimum commitment

**PRICE: STARTING FROM 500\$/MONTH**

## 3 TEAM LAUNCH – BUILD A TEAM FROM SCRATCH

Ideal for new openings or full relaunches.

We handle casting, training, onboarding, and delivery of a fully prepared team – ready to work from day one.

After the launch, we can transition your team into our subscription model for continued support.

### **Include:**

- \* Team casting and onboarding from scratch
- \* Full training via proprietary GROVIX system
- \* Turnkey delivery: ready-to-work team on day one
- \* Transition to subscription model possible

**PRICE: STARTING FROM 3000\$/MONTH**

# WHY CHOOSE US?

We don't just  
deliver templates  
— we get involved

We bring systems,  
but we speak human

We combine  
business logic  
with hospitality soul

All our processes  
are clear, trackable,  
and shared with you

We act as your  
extended team,  
not just a vendor

# OUR CLIENTS & PARTNERS



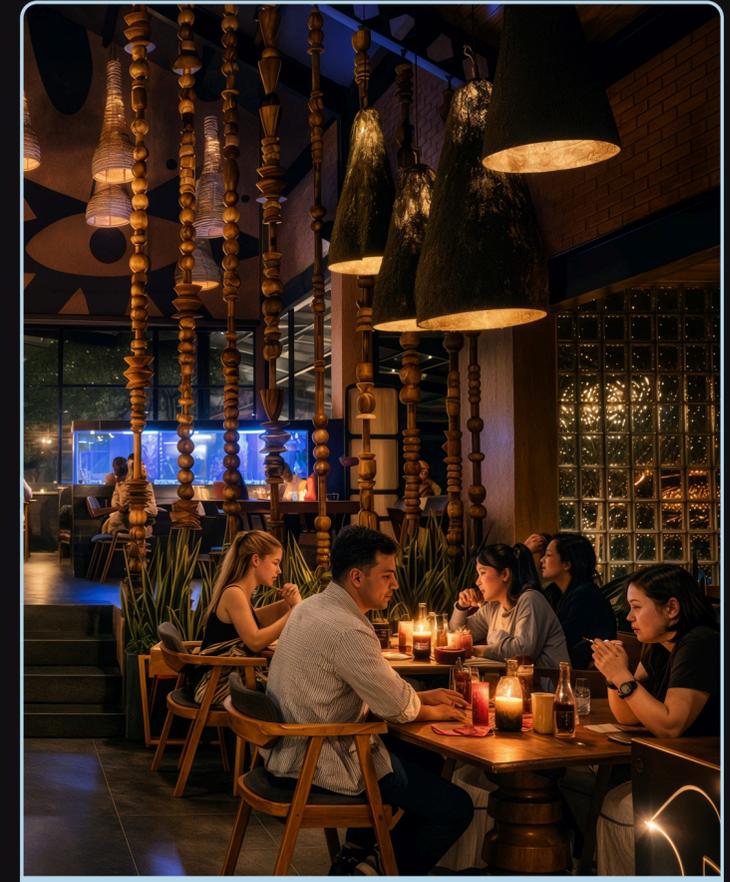
**HUBBLE**  
Canggu, Bali



**NAUTILUS**  
Seafood Restaurant & Bar  
Ubud, Bali



**LAVA**  
Gastrobar & Grill  
Sanur, Bali



**FERRO**  
Grill restaurant & Bar  
Ubud, Bali

# NAUTILUS

SEAFOOD RESTAURANT & BAR

## POINT A STARTING FROM ZERO

A restaurant concept and an empty space.  
**No team, no service standards, no operational structure.**

**Journey** – Structured launch

The project was developed in parallel with the preparation of the restaurant for opening:

- team recruitment completed in 3–4 weeks
- full service training delivered in 4–5 weeks
- a soft opening launched almost immediately after construction was completed

## POINT B A FULLY OPERATING RESTAURANT

**Nautilus opened with a trained team, clear processes, and a stable service level from day one.**

**Impact** – Consistent service over time.

Through an ongoing Grovix subscription, **Nautilus maintains high service standards** via continuous training, team support, and service quality control.

Nautilus Reviews →

# NAUTILUS REVIEWS

More Nautilus Reviews  
[www.google.com/search](http://www.google.com/search)

Food: 5 | Service: 5 | Atmosphere: 5

 **daniela puentes gaitan**  
5 reviews

★★★★★ a week ago

**Excellent food, great atmosphere and service.**  
10/10

Food: 5 | Service: 5 | Atmosphere: 5

 **gaby dekker**  
7 reviews

★★★★★ a week ago

Highly recommended! The food was delicious. The dishes were prepared with love and passion. A perfect place for a celebration or a romantic date. Our hostess, Indah, explained everything well and recommended the most delicious dishes. The butterfish and fried oysters were exceptionally delicious! The service was fantastic, and Indah is a very sweet and knowledgeable hostess! Approximately €40 per person.

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 2 people

Seating type: Booth seating

 **Maria Armpelia**  
Local Guide · 19 reviews

★★★★★ 15 hours ago

Rp 250,000+

We loved the food, we loved the atmosphere and we absolutely loved the service and all the staff! A must for anyone visiting Ubud.

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 2 people, 3-4 people, 5-8 people

Seating type: Indoor dining area, Booth seating

Food: 5 | Service: 5 | Atmosphere: 5

Reservation: Reservations recommended

Noise level: Quiet, easy to talk

Group size: 2 people

 **이혜영**  
Local Guide · 274 reviews

★★★★★ 4 days ago

I visited for dinner on the last day of my trip to Ubud. It was a truly wonderful place.

Even though I visited alone, I didn't feel lonely at all, and the friendly staff constantly checked on me and took care of me, which was so touching... ㅏㅏ

This place is probably the best in Bali for seafood. I felt pampered + the food was top-notch + the atmosphere.

If you're visiting Bali, whether you're alone, with your partner, or with your family, you should definitely visit.

Order the frangipani cocktail, and they'll put on a fantastic performance in front of you. ♡

Try the fake caviar for dessert. It's so cute, delicious, and fun.

Mascarpone cheese and coffee-flavored dessert.

I felt great.

Food: 5 | Service: 5 | Atmosphere: 5

 **김정담**  
2 reviews

★★★★★ a week ago

Rp 150-175k

**The staff were friendly and the atmosphere was great. I'd love to visit again next time I'm in Bali.**

Food: 5 | Service: 5 | Atmosphere: 5

Reservation: Reservations recommended

Noise level: Moderate noise

Group size: Suitable for all group sizes

 **Ekaterina A**  
Local Guide · 14 reviews

★★★★★ 3 days ago

Rp 250,000+

High quality food! Very delicious! Wonderful romantic atmosphere, professional caring and friendly staff! Food is the top!

Food: 5 | Service: 5 | Atmosphere: 5

Reservation: Reservations recommended

Noise level: Quiet, easy to talk

Group size: 1 person, 2 people, 3-4 people, 5-8 people, Suitable for all group sizes

Parking space: Plenty of parking

Parking options: Free of charge parking lot

 **Robert Dratwia**  
Local Guide · 67 reviews

★★★★★ 3 days ago

Rp 250,000+

We had an amazing dinner. Food was phenomenal. Oysters were so fresh and tasty. Staff was very friendly and professional. 5-stars!

Food: 5 | Service: 5 | Atmosphere: 5

Reservation: Not sure

Noise level: Quiet, easy to talk

Group size: 3-4 people

 **Zelda Mkhonto**  
2 reviews

★★★★★ a week ago

Rp 225-250k

**The food was delicious. The service was excellent**

# LAVA

GASTROBAR & GRILL

## POINT A CONCEPT WITHOUT A TEAM

A strong grill concept inspired by fire and energy, with no team or service system in place.

**Journey** – From idea to execution  
Launch preparation and team development ran in parallel:

- team recruitment completed in 3–4 weeks
- service training delivered in 4–5 weeks, aligned with the restaurant’s concept
- a soft opening launched shortly after construction was

## POINT B A CONFIDENT SERVICE-DRIVEN RESTAURANT

Lava opened with a strong internal culture, clear service standards, and a guest experience built into daily operations.

**Impact** – Growth without loss of quality

With continuous Grovix subscription support, **Lava grows while preserving service consistency, team engagement, and operational clarity.**

LAVA Reviews →

# LAVA REVIEWS

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 2 people, 3-4 people

Seating type: Indoor dining area, Outdoor patio / terrace

✕  Khai Lưu  
Local Guide · 36 reviews

★★★★★ 2 days ago

**Good service 🙌🙌🙌 and delicious food**

Food: 5 | Service: 5 | Atmosphere: 5

♡ Press and hold to react



Photo 1 of 1

✕  Chris Brown  
6 reviews

★★★★★ 16 hours ago

Rp 200–225k

This is a Must-Do in Sanur. Our group had a variety of starters and mains - all outstanding - but the creme-de-la-creme were the deserts! Certainly my favourite Bali restaurant.

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 2 people, 3-4 people

Will definitely coming back

Food: 5 | Service: 5 | Atmosphere: 5

✕  Denis F  
9 reviews

★★★★★ 2 days ago

Rp 250,000+

My food experience was excellent. The food was served very quickly and everything was delicious. Special thanks to Mr. Yoga — he was extremely helpful, attentive, and made our visit even more enjoyable. Highly recommended!

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: Suitable for all group sizes

♡ 1



✕  Bella HM  
Local Guide · 293 reviews

★★★★★ a day ago

Rp 125–150k

**Amazing experience. Great foods**

**The staff especially the Gm. super hospitality so perfect**

service is amazing.

Food: 5 | Service: 5 | Atmosphere: 5

✕  Michael G.  
Local Guide · 33 reviews

★★★★★ 3 days ago

Excellent food and very attentive, friendly service.

I felt completely at ease and will definitely come back.

Excellent food and very attentive, friendly service.

I felt very welcome and will definitely come back.

Food: 5 | Service: 5 | Atmosphere: 5

✕  Paul Forbes  
Local Guide · 57 reviews

★★★★★ 3 hours ago

Rp 250,000+

This restaurant ticks all the boxes and some. Amazing customer service, great playlist and the food was arguably up there with the best that I have eaten. Personal service from the very talented chef, Rudolph which made the occasion the best by far in Bali. Many thanks to all the team.

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: Suitable for all group sizes

Seating type: Indoor dining area, Bar area, Outdoor patio / terrace

✕  Rila W  
Local Guide · 37 reviews

★★★★★ a day ago

Rp 250,000+

**Thanks for inviting me for the opening. Greag foods and the service is amazing.**

More LAVA Reviews

[www.google.com/search](http://www.google.com/search)

# FERRO

GRILL RESTAURANT & BAR

## POINT A CONCEPT WITHOUT A TEAM

A restaurant project starting from zero, with construction still in progress and no operational structure in place.

**Journey** – Parallel setup and acceleration

To reduce launch time, preparation was fully parallelized:

- team recruitment completed in 3–4 weeks
- full service training delivered in 4–5 weeks
- training conducted at the Grovix School facilities, allowing onboarding and education to run simultaneously with construction works
- a soft opening launched almost immediately after construction was completed

## POINT B FAST AND STRUCTURED OPENING

Thanks to this parallel model, Ferro successfully opened within 3 months, fully staffed and service-ready from day one.

**Impact** – Speed with long-term stability

Through an ongoing Grovix subscription, **Ferro maintains high service standards, smoothly integrates new staff, and keeps operations structured as the business evolves.**

FERRO Reviews →

# FERRO REVIEWS

More Ferro Reviews  
[www.google.com/search](http://www.google.com/search)

there.

Food: 5 | Service: 4 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 3-4 people

Wait time: No wait

✕  Romain Robert 3 reviews

★★★★★ a day ago

**Fabulous food , amazing decor  
gorgeous Koi's and wonderful  
waitress called Putri  
Highly recommended**

Food: 5 | Service: 5 | Atmosphere: 5

✕  Marshall Stache 1 review

★★★★★ a week ago

Doni, Susi, Putri... you made our last night so memorable! I wish I found this spot our first night here! Can't recommend highly enough!!!

Food: 5 | Service: 5 | Atmosphere: 5

Press and hold to react

 FERRO Grill Restaurant & Bar (Owner) a week ago

Thank you so much for your wonderful review!

We're truly happy to know that you enjoyed your experience with us — from the food and atmosphere to the service provided by our team. Your kind words mean a lot and motivate us to keep creating memorable moments for our guests. We truly appreciate your visit and look forward to welcoming you back very soon.

With best wishes,  
Ferro 🍷

Group size: Suitable for all group sizes

Wait time: No wait

✕  Anicia Perez 4 reviews

★★★★★ 4 days ago

Rp 250,000+

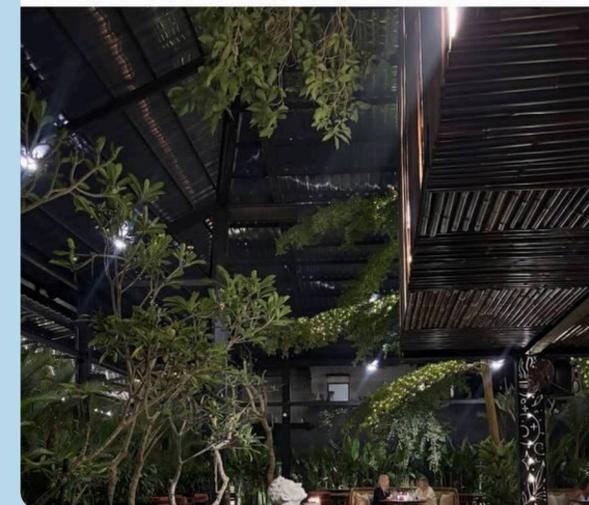
The atmosphere, service, and food was amazing. Our servers Susi and Putri were very welcoming and friendly. We will definitely be back here.

Food: 5 | Service: 5 | Atmosphere: 5

Group size: Suitable for all group sizes

Wait time: No wait

Press and hold to react



✕  Janet Wu 2 reviews

★★★★★ a day ago

Dinner

My family and friends are very happy to enjoy the time. The restaurant had a wonderful atmosphere, excellent service, and the food was delicious.

Food: 5 | Service: 5 | Atmosphere: 5

✕  Christine Mahulette 3 reviews

★★★★★ 4 days ago

**Little cozy place with nice  
ambience in Ubud. Service  
excellent from Mbak Susi👍  
#recommended**

Press and hold to react

✕  Dwitya Violina 9 reviews

★★★★★ 2 days ago

Rp 225–250k

**Thankyou for the amazing  
experience dear ferro team,  
the interior btw👍👍👍**

Food: 5 | Service: 5 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: Suitable for all group sizes

Wait time: No wait

✕  Trini Gonzalez 3 reviews

★★★★★ 4 days ago

We ordered a red wine, a beef tartare appetizer to share, and a Caesar salad. Everything was delicious.

The food was very good, but be aware that the portions aren't very large, so if you're very hungry, order a main course and an appetizer. The menu is a bit limited; they could offer more main courses.

The staff are very friendly and attentive! The place has a great atmosphere, a pool with fish, and lush greenery. It's a real pleasure to eat there.

Food: 5 | Service: 4 | Atmosphere: 5

Noise level: Quiet, easy to talk

Group size: 3-4 people

Want a team that grows  
with your business  
– **NOT JUST WORKS IN IT?**

Let's talk.  
We'll build it for you ↘

E: [ceo@grovixteam.com](mailto:ceo@grovixteam.com)  
E: [info@grovixteam.com](mailto:info@grovixteam.com)  
P: +6281337872389

